Adroit Global Ltd

Advanced Technologies - Simplified Solutions

Adroit

- **Who we are**
- **Our foot Prints**
- **Alliances**
- **Why Adroit**

Who We Are?

About Us

- Exclusive SAP consulting and Implementation Partner
- SAP Service Partner
- Businesses spread across the globe

Focus Area

- SAP ERP
    - Implementation & Roll Out
    - Support services
    - Upgrade
    - Industry specific solution
- SAP development & third party application integration
- SAP consulting services to depute skilled consultants on customer projects
- SAP corporate training

About Us

➢ Having been founded in 2004 Adroit Global is acting as an SAP implementation partner worldwide.

➢ Originally Adroit Global focused on SAP CRM and SAP BI / BW as well as SAP ERP FI / CO implementation work, offering consulting services to clients like Jaguar, Dyson, GSK, assistance with hands – on needs as well as with designing technical solutions mostly in Europa and in the Middle East.

➢ In 2015 Adroit Global entered the Asian market with projects in Japan, ever since then working on cutting edge topics such as SAP HANA, Hadoop, SAP VORA and Big Data, Predictive Analytics, and Machine Learning applications.

About Us

➢ Adroit Global is taking pride in having all relevant technical skills available, be it comprehensive knowledge of the Hadoop Ecosystem or advanced statistics needed to provide profound consulting of our customers even in highly remote fields of Data Science.

➢ In early 2016 Adroit Global has created a research group on Blockchain which we expect to become a global player very soon. Interested customers are given consulting on perspectives of Blockchain which we acquire from our cooperation with various researchers in the area of cryptocurrencies.

"SAP is very likely to getting Blockchain integrated in the near future and we from Adroit follow up on it very closely."

About Us

- Adroit began building relationships out of Japan into Hong Kong, Singapore.

- South Korea and Taiwan planning to become a global player in the region, deemed to be one of he most important IT markets worldwide. In Asia our main focus is Big Data, Blockchain and also latest Planning technologies, such as SAP BPC 10.1, featuring SAP and Microsoft flavour.

  "The technical PM for the 2016 / 2017 Aflac Japan upgrade from BPC 7.5 to BPC 10.1. Embedded Version had been realized by Adroit Global."

- Recently Adroit Global has created a new important partnership in Africa, putting an emphasis on health, environmental and safety topics as well as on building IT based infrastructure.

Our foot prints

London, UK

Tokyo, Japan

India

Corporate London Office:

221 High Road
Harrow, London HA3 5EE

Japan Office:

3-5-3-1402 Nishi Shinjuku
Shinjuku, Tokyo

India Office:

H No. 3-2-303 & 304
Near Kanyaka Parameshwari Temple
Sec-bad, Telangana, India

Our Alliances

Why Adroit

- A 100% focused SAP Organization

- Successful SAP Implementation; SAP Support that guarantees maximum uptime.

- 100% commitment to quality and **"Best Practices**" standards.

- Extensive Domain Experience in Service Industry, Telecom, Pharmaceutical, Retail industries.

- Established a Centre of Excellence with best SAP practice, skilled & experienced consulting team, practice of process testing and tools & templates to assist in successful implementations.

- Optimum value creation by mix of On-site / Off-site support for risk mitigation and highest cost effectiveness

Our Offerings

- SAP Services

- SAP Business Intelligence

- SAP Staff Augmentation

- SAP Support

SAP Services

Implementation Services
- End-to-End Implementation on HANA
- Roll-Out Implementation of SAP CRM, SAP BI, SAP ECC.
- SAP Technical & Function Upgrade Services in SAP ERP
- CRM, Hybris Sales, Services & Commerce Implementation
- BI/BO Implementation
- Enterprise Application Integration

Enterprise Solution Development Services
- Functionality & Feature Enhancement Services
- Enhancement in existing configuration
- Integration with non SAP applications
- Data Migration Services

SAP Business Intelligence

01
Data

- ERP systems
- Financial Systems
- SRM,CRM System
- HR System
- Legacy
- Internet

02
Business Pressures

- Business Growth Goals
- Fiscal pressures
- Operational excellence
- Regulatory
- Performance management initiatives

03
Goals

- Operational excellence
- Lower IT costs
  Lower inventory cost
- Better asset utilization
- Faster time to market
- Agile organization

Discovery & Analysis

Discover Areas to optimize your business

Adapt Data to business needs

Tell your story with beautiful visualizations

Dashboard & Apps

Deliver engaging information to users where they need it

Track KPI's & summary data

Build custom experience

Reporting

Securely Distribute Information across your organization

Gain incomparable insights

Build printable reports for operational efficiency

Adroit

Resource Augmentation

Value Proposition

- Presence in 3 Different Countries
- Sourcing centres to support 24/7 time zone
- Cross Country Mobilization
- Reliability to meet up Project Deadlines
- Accountability on Qualitative sourcing
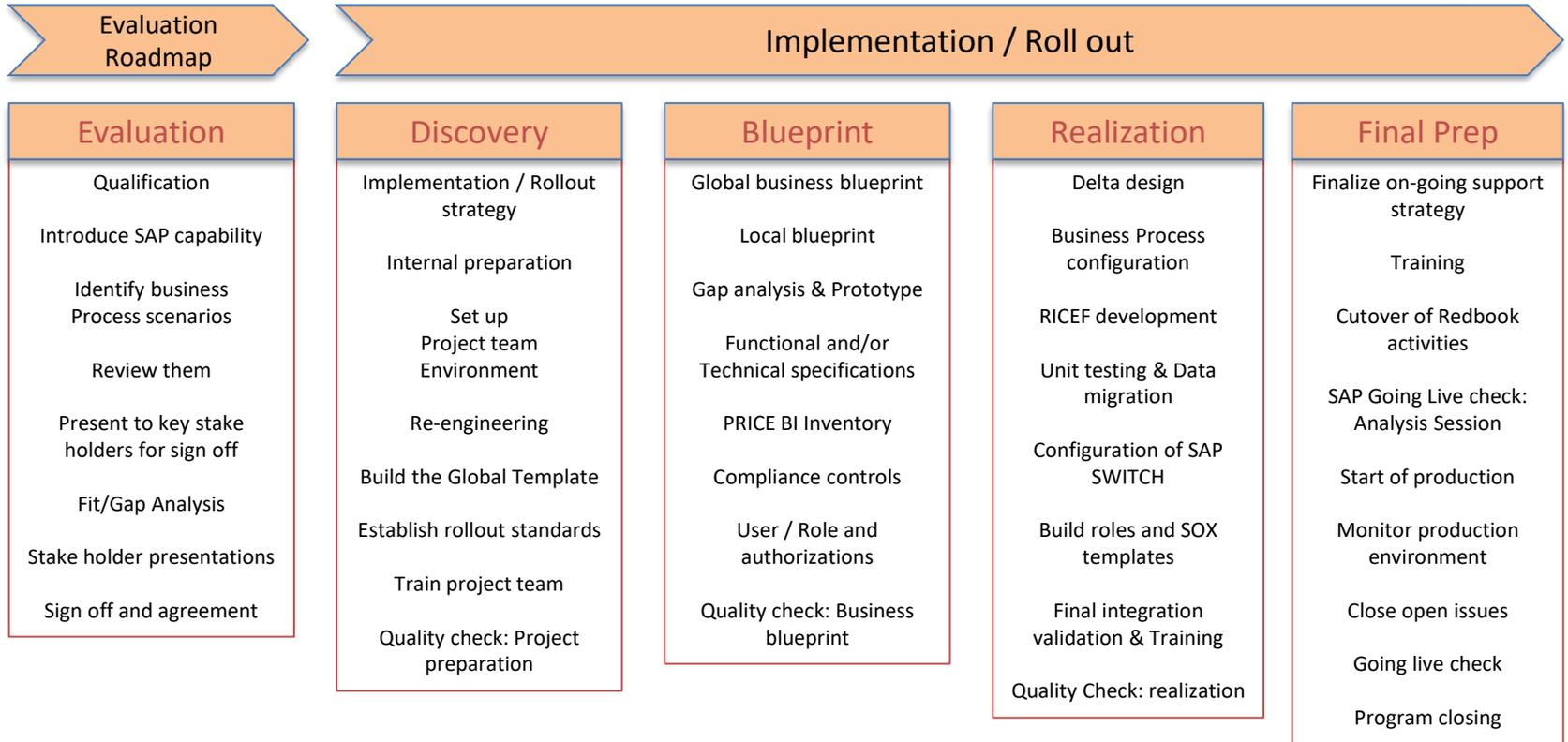- Responsibility to Delight Customer

Engagement Models

- Skill Based: CRM, TRM, BPC, BW, BO,HANA
- Industry Based: IS Utility, IS Telecom, IS Retail.
- Role Based: SAP Audit, SAP Training, SAP Program Management
- Project Milestone: SAP Full Life Cycle, SAP Module Implementation, SAP Support, SAP Landscape Upgrade
- Geography Based: UK, India & Japan.

Project Delivery

- **Implementation Roadmap**
- **Key Activities & Deliverables**

Implementation Roadmap

Evaluation Roadmap

Implementation / Roll out

Evaluation

Qualification

Introduce SAP capability

Identify business Process scenarios

Review them

Present to key stake holders for sign off

Fit/Gap Analysis

Stake holder presentations

Sign off and agreement

Discovery

Implementation / Rollout strategy

Internal preparation

Set up Project team Environment

Re-engineering

Build the Global Template

Establish rollout standards

Train project team

Quality check: Project preparation

Blueprint

Global business blueprint

Local blueprint

Gap analysis & Prototype

Functional and/or Technical specifications

PRICE BI Inventory

Compliance controls

User / Role and authorizations

Quality check: Business blueprint

Realization

Delta design

Business Process configuration

RICEF development

Unit testing & Data migration

Configuration of SAP SWITCH

Build roles and SOX templates

Final integration validation & Training

Quality Check: realization

Final Prep

Finalize on-going support strategy

Training

Cutover of Redbook activities

SAP Going Live check: Analysis Session

Start of production

Monitor production environment

Close open issues

Going live check

Program closing

Program Management

Change Management

Adroit Best Practices and Rollout Accelerators

Key Activities & Deliverables

	Business Blueprint	Realization	Testing	Cutover & Go-Live
	75% / 25%	60% / 40%	35% / 65%	60% / 40%
ONSITE DELIVERY	• Conduct blueprint workshops • Finalizing blueprint document • Create GAP list (reference to global design) • GAP analysis and solution	• Co-ordinate and validate all deliverables with off shore team Finalize Testing plan • Finalize Super User training • Finalize UAT plan • Finalize Data Migration	• Validate test results • User training • Acceptance Testing • Create cut over plan	• Participate in cut over • Participate in Go Live • Hyper care of 4 weeks • Transfer knowledge to support team
	• Business Blueprint • Gap list • High level design • Data Migration Strategy	• Test plan • Training plan • UAT plan • Data cleansing	• Sign off on testing • User training • Configured system with data • UAT sign off, Cut over plan	• Cut over signoff • Go Live activities • Lessons learnt
OFF SITE DELIVERY	• Develop functional and • Technical specifications	• Process Configuration • RICEF development • Create test cases • Training • Data migration	• Carryout Testing cycles • Mock test on data migration (test system)	• Execute Data Migration • Check data in production system • Lessons learnt
	• Functional spec document • Technical spec document	• Configured system • RICEF development • Test cases Training documentation • Data migration tools	• Test results	• Support Documentation

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